

THE CORPORATION OF THE MUNICIPALITY OF STRATHROY-CARADOC

BY-LAW NO. 105-24

**A BY-LAW TO ADOPT A PURCHASING POLICY FOR THE
PROCUREMENT OF GOODS AND SERVICES**

WHEREAS the *Municipal Act, 2001*, S.O. 2001, c. 25, Section 5(1), as amended, provides that the powers of a municipal corporation are to be exercised by its council;

AND WHEREAS the *Municipal Act, 2001*, S.O. 2001, c. 25, Section 5(3), as amended, provides that a municipal power, including a municipality's capacity rights, powers and privileges under section 9; shall be exercised by By-Law;

AND WHEREAS pursuant to Section 270 of the *Municipal Act, 2001*, S.O., c. 25, as amended, municipalities are required to adopt and maintain a policy with respect to its procurement of goods and services;

AND WHEREAS it is desirable to adopt such a policy for the procurement of goods and services by the Corporation of the Municipality of Strathroy-Caradoc;

NOW THEREFORE the Council of the Corporation of the Municipality of Strathroy-Caradoc **ENACTS AS FOLLOWS:**

1. **THAT** the Purchasing Policy attached to and forming part of this by-law be approved.
2. **THAT:** By-law No. 25-10, By-law No. 56-14, and any other policies related to procurement previously approved by the Council of the Corporation of the Municipality of Strathroy-Caradoc are hereby repealed.
3. **THAT** this by-law shall come into force and effect on the date of its final passage in Open Council.

Read a **FIRST, SECOND AND THIRD TIME** and **FINALLY PASSED IN OPEN COUNCIL** this 18th day of November, 2024.



Colin Grantham, Mayor



Brianna Hammer-Keidel, Clerk

THE CORPORATION OF THE MUNICIPALITY OF STRATHROY CARADOC

Section/Subsection	Topic	Page
Section 1	Introduction	4
1.1	Scope and Title of Policy	4
1.2	Validity and Severability	4
1.3	Interpretation	4
Section 2	Definitions	5-9
Section 3	Principles and Goals	9-10
Section 4	Exemptions	10
Section 5	General Conditions	10-12
Section 6	Purchasing	12
6.1	Informal Quotations/Small Purchases	12-13
6.2	Formal Quotations	13-14
6.3	Tenders	14-16
6.4	Proposals	16
6.5	Requests for Information (RFI)	16
6.6	Expressions of Interest (EOI)/Request for Pre-Qualification (RFPQ)	16
6.7	Two Envelope Approach	16-17
Section 7	Withdrawal of Bid by Bidder	17
Section 8	Bid Receipt and Opening Procedures	17
Section 9	Bid Review Procedures	17-18
Section 10	Bid Cancellation and Reissuing	18
10.1	Bid Cancellation	18-19
10.2	Reissuing Bid Requests	19
Section 11	Bid Irregularities	19
Section 12	In-House Bids	20

Section 13	Direct Negation	20-21
Section 14	Exclusion of Bidder in Litigation	21
Section 15	Exclusion Of Bidders due to Poor Performance	21
Section 16	Co-operative Purchasing	21-22
Section 17	Unsolicited Quotations, Tenders, and Proposals	22
Section 18	Bid Security Requirements	22
18.1	Insurance Requirements	22
18.2	Workplace Safety and Insurance Board Requirements (WSIB)	23
18.3	Bid Deposits	23
18.4	Letter of Agreement to Bond/Letter of Guarantee	23-24
18.5	Executed Bond	24
18.6	Ministry of Labour –Notice of project Requirements	24
Section 19	Credit Card program	24-25
Section 20	Disposal of Surplus Goods	26
Section 21	Dealing With Complaints	26-27
Section 22	Accessibility	27-28
Section 23	Emergency Purchases	28
Section 24	Capital Facilities Financing/Leasing Policy and Procedure	28
24.1	Definitions	28
24.2	Policy and Procedure	29
24.3	Leasing to Acquire Municipal Capital Facilities	29-30
24.4	Annual Report of the Treasurer	30
Section 25	Policy Review	30
Section 26	Policy Effective Date	30

Section 27	Repeal	30
Schedule “A”	Summary of Purchasing Method	31
Schedule “B”	Goods and Services Exempt from provisions of the Purchasing Policy	32-33
Schedule “C”	Bid “Irregularities Summary	34-36
Schedule “D”	Accessibility Regulations for Contracted Services	37

PURCHASING POLICY

SECTION 1

INTRODUCTION

1.1 Scope and Title of Policy

The Council of the Corporation of the Municipality of Strathroy-Caradoc (hereinafter called the "Municipality") enacts the following policy and procedures for the procurement of all goods and services for the Municipality, including Council and its local boards, commissions and committees, in accordance with Section 270 of the Municipal Act, 2001 as amended.

This policy shall be called the "Purchasing Policy".

1.2 Validity and Severability

Should any section, subsection, clause, paragraph or provision of the Policy be declared by a court of competent jurisdiction to be invalid or unenforceable, the decision shall not affect the validity or enforceability of any other provision of this Policy as a whole.

1.3 Interpretation

The word "can" and "may" are permissive. The words "must" and "shall" are imperative.

Words used in the present term include the future.

Words in the singular form include the plural form, and vice versa.

Where an official of the Municipality is authorized to do any act pursuant to this Policy, such act may be done by such official's authorized delegate.

Where in this Policy the context so requires, the masculine gender shall include the feminine gender and vice versa.

The headings in this Policy are for reference only.

SECTION 2

DEFINITIONS

In this Policy,

"Acquisition" means the process used for obtaining goods and services;

"Agreement" means a legal document that binds the Municipality and other parties, subject to the provisions of the contract;

"Approval" means authorization to proceed with the purchase of goods and/or services and the disposal of goods;

"Award" means the authorization to proceed with the written legal agreement or contract to a selected bidder, tenderer or proponent in accordance with the provisions of this Policy;

"Bid" means an offer or submission received in response to a request for a quotation, tender or proposal which is subject to acceptance or rejection;

"Bid Irregularity" means a deviation between the requirements of a bid and the information provided in a bid response;

"Bid Request" means a written request for bids or a solicitation, which may be in the form of a Request for Quotation, Request for Tender or a Request for Proposal or other similar requests. A verbal bid request is permissible for Informal Quotations/Small Purchases;

"Chief Administrative Officer (CAO)" means the Chief Administrative Officer of the Municipality of Strathroy-Caradoc or designate;

"Clerk" means the Director of Legal and Legislative Services/Clerk of the Municipality of Strathroy-Caradoc or designate;

"Consulting and Professional Services" includes the services of planners, engineers, architects, designers, surveyors, lawyers, management and financial consultants, brokers, soil consultants, real estate appraisers, Ontario land surveyors, and any other consulting and professional service provided to the Municipality;

"Construction" means construction, reconstruction, demolition, repair or renovation of a building or structure and includes site preparation, excavation, drilling, soil investigation, the supply of products and materials and the supply of equipment and machinery if they are included in and incidental to the construction, and the installation and repair of fixtures to a building or structure;

"Contract" means a legally binding agreement between two or more parties. Such agreements shall consist of a:

- a) Purchase Order;
- b) Purchase Order incorporating a formal agreement; or
- c) Formal agreement between two or more parties that creates an obligation to provide defined goods and/or perform defined services.

"Conflict of Interest" refers to a situation that is known or ought to be known in which private interests or personal considerations may affect the judgement of an employee, Councillor or committee member in acting in the best interest of the Municipality. It includes using an employee's position, confidential information or corporate time, material or facilities for private gain or advancement or the expectation of private gain or advancement. A conflict may occur when an interest benefits any member of the employee's, councilor's or committee member's family, friends or business associates, and/or himself/herself;

"Corporation" means the Corporation of the Municipality of Strathroy-Caradoc;

"Council" means the Council of the Corporation of the Municipality of Strathroy-Caradoc;

"Credit Card" means a corporate credit card issued to a Director or other staff as approved by the Treasurer to be used for procuring goods and services from a vendor within established guidelines;

"Department" means any department, committee or local board of the Municipality.

"Director" means the person responsible for direction and operational control of a department or his/her designate in writing, and includes the Chief Administrative Officer;

"Disposal" means the disposal of goods, furniture, vehicles, etc. owned by the Municipality by sale, trade-in, auction, alternative use, gift or destruction, which are deemed by the Municipality to be surplus;

"Emergency" means a situation where the purchase of goods and services requires immediate action to prevent or correct dangerous or potentially dangerous safety conditions, further damage, to restore minimum services or ensure the health and safety of the public and/or staff, as defined in the Emergency Management and Civil Protection Act, RSO 1990, c. E9, as amended;

"Ethical" means conducted in a way that demonstrates honesty, integrity and professionalism, and describes a process that optimizes the use of resources so as to provide the maximum benefit to the taxpayer, rejects all forms of discrimination or favoritism and any improper business practice and that conforms with all Municipal bylaws, policies and procedures. An ethical process is seen as open and fair and has provided competitive access in respect of awarding of contracts with no possibility of personal gain;

"Expression of Interest" means a situation where vendors are solicited by the Municipality to advise of their ability or desire to undertake the Municipality's requirements;

"Formal Quotation" means a written offer to sell, or a "bid" obtained from suppliers, to supply stipulated goods or services at a particular price based on a document issued by the Municipality for goods or services over \$10,000 and less than \$25,000;

"Goods and Services" includes supplies, equipment, professional and consulting services and service and construction contracts, and construction not otherwise provided for;

"Informal Quotation" means an unwritten offer to sell, or a "bid" obtained from suppliers, to supply goods or services with an estimated cost of less than \$10,000; the requisitioning department or purchasing officer may receive pricing via telephone or in person, and shall retain written documentation of the conversation and document the information on the purchase requisition;

"Mayor" means the Mayor of the Municipality of Strathroy-Caradoc, or his/her alternate;

"Municipality" means the Corporation of the Municipality of Strathroy-Caradoc;

"Negotiation" means the action or process of conferring with one or more vendors with the goal of coming to an agreement on the acquisition of the required goods and services under the terms outlined in this policy;

"Personal Purchases" means the purchase of goods and services requested by an elected or appointed official or by any employee of the Municipality for the personal benefit and use of the person requesting the purchase or for another person, which is not a purchase required by the Municipality;

"Policy" means a governing principle or plan as set by Council which establishes the general parameters for the Municipality to follow in carrying out its responsibilities;

"Procure/Procurement/Purchase" means to acquire by purchase, rental or lease of goods and/or services, including construction works, but excluding municipal capital facilities which are covered under Section 24 of this Policy;

"Proposal (Request for Proposal/RFP)" means an offer to provide goods or services to the Municipality where it is not practical to prepare precise specifications, or where "alternatives" to detailed specifications will be considered. This process allows potential vendors to propose solutions to arrive at the end product and allows for evaluation of criteria other than price;

"Purchase Order" means a written contract with a supplier/contractor in a form authorized and duly signed by the Director, or the Purchasing Officer for purchases within his/her authority, referencing a specific purchase and is used to purchase goods and/or services. Purchase Orders are required at a minimum to contain a description of the item being ordered along with relevant specifications, the quantity, unit of measure, delivery date preferred, ship to addressee, name of department, contact person, GL account number and approval signatures;

"Purchaser" means the staff member authorized to buy goods and services in accordance with this Policy and shall include the Directors, and the Purchasing Officer.

"Purchase Requisition" means a written or electronically produced request in a format containing information to obtain goods and services that are duly authorized to be submitted to the Purchasing Officer as applicable. Purchase Requisitions are required to contain the same minimum information as Purchase Orders;

"Purchasing Officer" means the Purchasing Officer/Accounts Payable Officer for the Municipality of Strathroy-Caradoc who is responsible for the general purchasing function and is hereby authorized to act as agent in all such matters within his/her authority;

"Real Property" means land or buildings and any interest, estate or right of easement affecting same;

"Security" means a written guarantee that the bidder will perform the work specified in the contract and shall be in a specific dollar amount in the form of cash, certified cheque, bid bond, performance bond, labour and materials bond, letter of credit, and shall include Workplace Safety and Insurance Board Clearance Certificates, Insurance or any other form of security as deemed necessary and stated in any quotation, tender, proposal, or other similar document issued by the Municipality to secure against loss, damage or default;

"Sole Source/Single Source" means there may be more than one source in the open market but only for reasons of function or service one vendor is recommended or chosen for consideration of the particular goods and/or services without using the competitive purchase process;

"Submission" includes any tender, informal quotation, formal quotation, proposal, expression of interest, etc., received;

"Tender/Request for Tender" means an offer received from a supplier of goods and/or services in response to a public advertisement requesting tenders where the estimated value is over \$25,000;

"Total Acquisition Cost" includes cost to acquire goods or services and all costs related to bring the acquisition into service

"Treasurer" means the Director of Finance/Treasurer for the Municipality of Strathroy-Caradoc or his/her designate;

"Vendor/Supplier" means a potential vendor or a vendor that may be/is selected to provide certain goods or services to the Municipality. Payment for services or supplies shall be paid only to the vendor or supplier as approved.

SECTION 3

PRINCIPLES AND GOALS

The principles and goals of this Purchasing Policy are:

- 1 Facilitate a more centralized purchasing system;
- 2 Conduct of business in an ethical and fair way;
- 3 Procure by purchase, rental or lease the required quality and quantity of goods and/or services, including professional and consulting services by promoting a comprehensive, open, fair, equitable, consistent process in an efficient, professional and cost effective manner while maintaining budgetary control;
- 4 Encourage open competitive bidding for the acquisition of goods and services and the disposal of goods to obtain the best value, where feasible;
- 5 Consider all costs, including, but not limited to, acquisition, operating, training, maintenance, quality, warranty, payment terms, disposal value and disposal costs, in evaluating bid submissions from qualified, responsive and responsible vendors;
- 6 The acquisition of goods and services shall be conducted in an unbiased way not influenced by personal preferences, prejudices or interpretations;
- 7 Efforts shall be made to achieve the best value for the Municipality;
- 8 The acquisition of goods and services shall be conducted in a manner that will promote, and incorporate where possible, the requirements of the *Ontarians with Disabilities Act* as amended;

9 Encourage the procurement of goods and services with due regard to the preservation of the environment. Vendors may be selected to supply goods that are made by methods resulting in the least damage to the environment and supply goods incorporating recycled materials where feasible;

10 There shall be no preference to local suppliers of goods and services to the Municipality; however, all else being equal preference shall be given to the purchase from local suppliers;

11 Satisfy the requirements of Section 270 of the *Municipal Act, 2001* as amended and any other applicable legislation;

12 All suppliers are expected to comply with Health and Safety legislation in providing goods or services to/for the Municipality;

13 Keep all pertinent records for legal and audit purposes and in accordance with Strathroy-Caradoc's records retention by-law;

14 All suppliers of good and services to the Municipality shall comply with the Customer Service Standards under the *Accessibility for Ontarians with Disabilities Act*, as amended;

15 Confirming quality of work.

SECTION 4

EXEMPTIONS

Purchases exempt from the provisions of the Purchasing Policy are outlined in Schedule "B" to this Policy. Directors are responsible to ensure that exempt purchases are approved by him/her by signature on the invoice and a GL account is designated by him/her on the invoice.

SECTION 5

GENERAL CONDITIONS

1. The Municipality reserves the right to accept other than the lowest submission, accept or reject any submission. These conditions shall be noted on all advertisements and documents for bid requests. The Municipality may cancel a bid request at any time without penalty or cost to the Municipality, and any bid request shall not be considered a commitment by the Municipality to enter into any contract.

2. There shall be no personal purchases through the Municipality.

3. All purchases shall be made in accordance with the Purchasing Policy.

4. No purchase shall be made unless it has been authorized by Council through

the budget process, or in the case of Formal Quotations,

5. Tenders and Proposals by separate resolution of Council when the proposed purchase is any of the following:

- an unbudgeted item;
- greater than the budget provision;
- greater than \$100,000;
- a bid other than the lowest bid is recommended for acceptance;
- only one acceptable bid is received except when the request for one bid is pre-approved by the Chief Administrative Officer or Council.

6. Small Purchases can be made via telephone, provided there is written documentation of all purchases ordered.

7. Any prices shall be in Canadian Dollars only. For bid evaluation purposes, all bids submitted in other than Canadian Dollars shall be converted to Canadian Dollars, at the exchange rate established by the Treasurer at the date of the bid closing.

8. If the services of a consultant are used to assist in preparing any quotation, tender or p r o p o s a l documents, the consultant is not permitted to submit a bid for the proposed purchase.

9. Any provisions of the Purchasing Policy may be waived by Council at its discretion. Any request to waive provisions shall be made in writing by Directors to Council.

10. All invoices shall be paid and approved by Directors, in the form of a signature on the invoice, in accordance with this policy and assigned a GL account number by the appropriate department Director and submitted to the Purchasing Officer so payment can be made to, and received by, the supplier by the due date to avoid interest and penalty charges.

11. All cheques issued by the Municipality in payment for goods and services for the Municipality shall be signed electronically or manually by any two (2) of the Mayor, Deputy Mayor, and the Treasurer, CAO, Invoices can be paid by Electronic Funds Transfer as approved by the Treasurer or Deputy Treasurer. All payments shall be made payable to the approved supplier only.

12. No person shall accept directly or indirectly from any person or organization, to which any purchase is or might be awarded, anything of any value including, but not limited to, rebates, gifts, meals and money, or special privileges.

13. There shall be no conflict of interest, direct or indirect, in any purchasing process done by the Municipality.

14. No employee other than a Director may enter into an Agreement or contract with any supplier or contractor for any services or products required by the Municipality within the provisions of this policy.

15. Between the start of the current fiscal year and the adoption of the budget for the current year, the Treasurer is authorized to pay the accounts of any ordinary business transactions of the Municipality that are required to maintain services. All invoices are required to be authorized by signature of the department Director on the invoice, pursuant to this policy.

16. Bid requests shall avoid use of specific products or brand names where feasible.

17. All Bid responses shall be prepared at the expense of the bidder, including when the bid request is cancelled.

SECTION 6

PURCHASING METHODS

Summary of Purchasing Methods - see Schedule "A" attached to this Policy. **This Summary is a quick reference guide only and reference shall be made to the Policy for details.**

6.1 Informal Quotations/Small Purchases

Informal Quotation refers to a quote for goods or services, and small purchases, which have a total acquisition cost of less than \$10,000, and:

1. These purchases can be made by the Purchasing Officer, Directors, including using his/her corporate credit card within the assigned credit limit, and an employee of a department with the approval of the Director (the Purchaser).

2. Lines of credit can be established with retailers by the Purchasing Officer or Directors for frequently purchased small purchases, such as fuel, to be made by them or department employees. Lines of credit and purchases on lines of credit shall be authorized by the department Director.

3. The Purchaser shall determine such terms and conditions as he/she deems appropriate for the purchase; however, attempts shall be made to get at least three (3) quotations if possible.

4. The Purchaser shall retain written documentation of any verbal quotation and document the information on the purchase requisition to place the order.

5. Informal quotations can be withdrawn at any time prior to purchase by phone, in person or in writing. A withdrawal of informal quotation shall be documented.

6. No public advertising is required.

7. Informal quotations received are not required to be opened in public.
8. All purchases made through this process shall be within budget. If a purchase will exceed the budget provision Council shall be made aware through a report by the Treasurer and department Director.
9. Purchasing requirements cannot be split in order to qualify for this process.
10. The Purchasing Officer shall be provided with and retain informal quotations received for a period of three (3) years.

6.2 Formal Quotation

Formal Quotation is a document issued by the Municipality that sets out particular requirements for goods or services where the total acquisition cost is estimated over \$10,000 and less than \$25,000 and a supplier shall provide a quotation in writing, and:

1. Formal quotations shall be prepared and called by the Director wanting to acquire goods and/or services upon such terms and conditions as he/she deems appropriate subject to obtaining at least three (3) formal quotations whenever possible.
2. The Director will review formal quotation documents with the Treasurer, before they are circulated, for compliance with this Policy.
3. If it is specialized goods or services that are required, and there is only one (1) known supplier, on approval of the Chief Administrative Officer, the Director can proceed with obtaining a formal quotation from the supplier.
4. If it is specialized goods or services that are required, or there are a minimal number of known suppliers, the Director shall send an Invitation for Formal Quotations, to specified prospective suppliers the formal quotation shall be advertised through the municipal website and Bids and Tenders Website.
5. If it is an Invitation for Formal Quotations it shall be issued in accordance with Section 6.2.4 above-
6. Any bid deposits, security or bonds, insurance and Workplace Safety and Insurance Board (WSIB) Clearance Certificates requested shall be at the discretion of the department Director, and shall be specified in the quotation document and shall be included with the submission as required. The amount of any bid deposits, security or bonds or insurance requirements will be determined by the Director, and specified in each bid request.
7. The department Director, or designate, only shall address any questions or concerns about a bid request, through the Bids and Tender/ Addendum feature.
8. All Formal Quotations shall be signed by a signing officer authorized to bind the bidder.

9. All formal quotations shall be received by the Purchasing Officer through the online submission feature of Bids and Tenders website.

10. Any addenda including, but not limited to, due date extensions, changes, etc., to a formal quotation shall be provided through the Bids and Tender/ Addendum feature. No addenda will be issued within forty-eight (48) hours of the tender closing.

11. The department Director and Treasurer shall be responsible to review the quotations received and verify that all specifications are met.

12. The department Director can proceed with the purchase in writing, with the assistance of the Purchasing Officer, provided the acceptable quotation satisfies all of the following: (1) is within budget; (2) all of the specifications are met, and (3) is the lowest acceptable quotation, unless it is from one requested supplier due to the goods or services being specialized, as approved by the Chief Administrative Officer; otherwise a report shall be prepared by the Director and Treasurer to Council indicating the proposed action for consideration and approval.

13. Any irregularities in formal quotations shall be dealt with in accordance with Section 11 and Schedule "C" of this policy.

14. Formal quotations shall be opened through the Bids and Tender/ unsealing feature.

15. Purchasing requirements cannot be split in order to qualify for this process.

16. The Purchasing Officer shall be provided with and retain formal quotations received for a period of three (3) years.

6.3 Tenders

"Tender" means an offer for goods and/or services from a supplier in response to a public advertisement requesting tenders sealed in an envelope where the total acquisition cost is estimated at a value over \$25,000, and:

1. Tenders specifications shall be prepared and called by the department Director wanting to acquire goods and/or services.
2. The Director will review tender documents with the Treasurer Liaison Person for compliance with this Policy before they are circulated.
3. Notices of Tender Requests shall provide: (1) a description of the procurement contemplated; (2) the place where a person may obtain the necessary information and documents to submit a tender; (3) the conditions for obtaining the tender documents; and (4) a reply deadline that includes a date and time.
4. All Tenders shall be signed by a signing officer authorized to bind the bidder.

5. Interested bidders must be registered Bids and Tenders website which is available through Municipal website fees may apply as charged by Bids and Tenders.
6. The Tender Form as supplied by the Municipality through Bids and Tenders must be used only online submissions are accepted.
7. All items must be bid, where stipulated, with the unit price for every item and other entries clearly shown.
8. The tender must not be restricted by a statement added to the form or a covering letter or alterations to the tender forms provided by the Municipality.
9. Any bid deposits, security or bonds, insurance and Workplace Safety and Insurance Board (WSIB) Clearance Certificates required shall be at the discretion of the department Director, and shall be specified in the tender document and shall be included with the submission as required. The amount of any bid deposits, security, bonds or insurance requirements will be determined by the Director, and specified in each bid request. These requirements are mandatory for bids for construction projects valued over \$100,000.
10. The Department Director or their designate only shall address any questions or concerns, through the Bids and Tender/ Addendum feature.
11. Suppliers shall be provided with a minimum of fifteen (15) calendar days from the date that the bid is called to submit a bid.
12. If it is specialized goods or services that are required, and there is only one (1) known supplier, on approval of the Chief Administrative Officer, the Director can proceed with obtaining a Tender from the supplier.
13. If it is specialized goods or services that are required, or there are a minimal number of known suppliers, the Director can send an Invitation to Tender, to a minimum of three (3) specific suppliers, through Bids and Tenders website, and notice of the Tender shall be posted on the Municipal website Any addendums, due date extensions, changes, etc., to a tender shall be provided through the Bids and Tender/ Changes to tenders can be issued up to forty-eight (48) hours prior to the tender closing.
14. The department Director shall be responsible to review the submitted tenders and verify that all specifications are met.
15. A department Director can proceed with the purchase in writing with the assistance of the Purchasing Officer if the acceptable tender satisfies all of the following: (1) is within budget; (2) is less than \$100,000; (3) all tender specifications are met; and (4) is the lowest acceptable tender, unless it is from one requested supplier due to the goods or services being specialized, as approved by the Chief Administrative Officer; otherwise, a report shall be prepared by the department

Director and Treasurer to Council indicating the proposed action for Council's consideration and approval. All bids shall be received through the Bids and Tender website.

16. Any irregularities in tenders shall be dealt with in accordance with Section 11 and Schedule "C" of this Policy.

17. The Purchasing Officer shall be provided with and retain tenders received for a period of seven (7) years.

6.4 Proposals

"Proposal/Request for Proposal" (RFP) means an offer to provide goods or services to the Municipality where it is not practical to prepare precise specifications, or where "alternatives" to detailed specifications will be considered, which may be subject to further negotiation, and:

1. This process allows potential vendors to propose solutions to arrive at the end product and allows for evaluation of criteria other than price.
2. The procedures that apply to Formal Quotations and Tenders as applicable shall apply to Proposals as applicable.

6.5 Requests for Information

Request for Information (RFI) is used to gather information, alternatives and options, and for budgeting purposes when a firm price is not necessarily available. This method may be used at the discretion of the department Director.

6.6 Expressions of Interest and/or Requests for Pre-qualification (EOI/RFPQ)

Expressions of Interest and/or Requests for Pre-qualification may be used to determine bidders interested in fulfilling a contract and to evaluate such bidders based on such criteria as reference checks, past performance, and financial liability in order to produce a short list of acceptable pre-qualified potential vendors. A reply to a Request for Expression of Interest and/or Pre- Qualification shall be required to be submitted by a designated date and time to the Liaison Person and shall be signed by the bidders signing authority to legally bind the bidder. The procedures that apply to Formal Quotations or Tenders as applicable shall apply to Expressions of Interest and/or Requests for Pre-qualification. Any submissions shall be reviewed a Director and subsequently a Request for Quotation or Tender may be prepared for a short list to invited pre- qualified bidders.

6.7 Two Envelope Approach

This method of procurement may be used to procure goods and services where certain criteria is required and where such criteria is more important than cost (e.g. specifications). All documentation other than cost pertaining to the

RFQ/RFT/RFP/EOI/RFPQ shall be submitted first through the Bids and Tenders initial bid. Then a second bid shall be submitted pertaining to cost estimate through the Bids and Tenders. The first bid shall be reviewed prior to receiving the second bid to allow for unbiased review of information prior to knowing the cost.

SECTION 7

WITHDRAWAL OF BID BY BIDDER

The following procedures apply to the withdrawal of all bids except informal quotations:

1. Withdrawal of a bid shall be using the edit bid feature within Bids and Tenders Website.
2. The withdrawal of a tender does not disqualify a bidder from submitting another bid on the same bid request by the specified deadline.
3. Once the request for bid deadline is past there will be no withdrawal requests approved and the bids will be opened in accordance with this Policy.

SECTION 8

BID RECEIPT AND OPENING PROCEDURES

The following procedures apply to the receipt and opening of all bid requests except informal quotations, with exceptions as noted below:

1. Bids shall be received by the Director in case of Informal Quotations; Formal Quotations and for all other requests the Purchasing Officer with post to Bids and Tenders Website and receive bids through the same website.
2. The names of bidders and amounts only will be provided to anyone upon request.
3. Bid Deposits, with the exception of the two (2) lowest bidders will be returned within one (1) week, unless otherwise determined by the Director, after the tender opening. The deposits from the two (2) lowest bidders will be returned after award of the bid. Where terms and conditions of a bid required the execution of an agreement, the deposits of the two (2) low bidders will be returned upon execution of the agreement.

SECTION 9

BID REVIEW PROCEDURES

The following procedures apply to the review of all types of bids received

except informal quotations:

1. The Department Director shall be responsible for establishing a Tender Evaluation Committee to review and evaluate the bids submitted and take the appropriate action in accordance with this Policy.
2. The Department Director may use the assistance of a consultant in reviewing bids as approved in accordance with this policy.
3. The Committee shall evaluate all bids received against specifications, terms and conditions, etc. The Director shall maintain a record of the evaluation process and results including any irregularities and a copy of the record shall be provided to the Purchasing Officer for retention and to Council as required.
4. No member of Council, or any of its Committees, or anyone with a direct or indirect conflict of interest, may participate in the review of tenders received.
5. Any Bid Irregularities will be handled in accordance with Section 11 and Schedule "C" of this Policy.
6. Details of results of bids shall be made available to the public on Bids and Tenders Website.

SECTION 10

BID CANCELLATION AND REISSUING

This process applies to all bid requests.

10.1 BID CANCELLATION

1. A Director, with the concurrence of the Chief Administrative Officer, may cancel a bid request, in whole or in part, at any time up to contract award when in their opinion:
 - The Bid Request document contains errors or omissions that would result in an unfair process if an award was made; or
 - The goods or services are no longer needed; or
 - All acceptable bids received exceed the budget for the acquisition or the market value and negotiating with the Lowest Acceptable Bidder is unlikely to yield an acceptable offer; or
 - An opportunity arises and it is advantageous for the Municipality to buy from or tie onto another government contract; or
 - A determination has been made that the bidding process has been compromised.
2. The Director will provide any notices of cancellation on Bids and Tenders Website.

3. Bidders are solely responsible for any expenses they incur in preparing any bid and for subsequent negotiations with the Municipality, if any. If the Municipality elects to reject any or all bids or cancel the request for a bid at any time the Municipality will not be liable to any Bidder for any claims, whether for costs or damages incurred by the Bidder in preparing the proposal, loss of anticipated profit in connection with any final Contract, or any other matter whatsoever.

10.2 REISSUING BID REQUESTS

If a Bid Request has been cancelled, the Director, with the concurrence of the CAO, may issue a new Bid Request in respect of the acquisition by invitation to the original bidders or by posting on Bids and Tenders Website.

SECTION 11

BID IRREGULARITIES

Any Bid Irregularities shall be dealt with in accordance with this Section and the 'Bid Irregularities Summary' attached as Schedule "C" to this Policy.

A **bid irregularity** is a deviation between the requirements (terms, conditions, specifications, special instructions and any addenda) of a bid request and the information provided in a bid response.

A "**minor irregularity**" is a deviation from the bid request, which affects form, rather than substance. The effect on the price, quality, quantity or delivery is not material to the award. Errors in mathematical extensions are considered a minor irregularity. If the deviation is permitted or corrected, the bidder would not gain an unfair advantage over competitors. Staff may permit the bidder to correct a minor irregularity.

A "**major irregularity**" is a deviation from the bid request that affects the price, quality, quantity or delivery, and is material to the award. If the deviation is permitted, the bidder could gain an unfair advantage over competitors. Staff must reject any bid that contains a major irregularity.

Directors, in consultation with the Chief Administrative Officer, shall be responsible for all action taken in dealing with bid irregularities and actions in accordance with the nature of the irregularity as follows:

- Minor irregularity (bidder may rectify)
- Major irregularity (automatic rejection)

SECTION 12

IN-HOUSE BIDS

Unless specifically directed by Council, the Municipality does not do in-house bids in the purchasing procurement process.

SECTION 13

DIRECT NEGOTIATION

This section applies to purchasing processes, as follows:

1. The Purchasing Officer and Directors are authorized to negotiate directly with suppliers for Informal Quotations and Small Purchases.
2. Provided all other conditions of this Policy are met, Directors, in consultation with the Chief Administrative Officer, are authorized to enter into Direct Negotiation when:
 - The required goods and services are reasonably available from only one source by reason of the scarcity of the supply in the market or the existence of exclusive rights held by any supplier or the need for compatibility with goods and services previously acquired and there are no reasonable alternatives or substitutes.
 - The required goods and services with a value of \$10,000 or less are supplied by a particular supplier having special knowledge, skills, expertise or experience.
 - The goods and services are required as a result of an emergency that would not reasonably permit the use of a method other than Direct Negotiation.

Directors, on approval by Council, are authorized to negotiate with one or more bidders when:

3. The required goods and services will be additional to similar goods and services being supplied under an existing contract (i.e. contract extension or renewal).
4. An attempt to purchase the required goods and services has been made in good faith using a method other than Direct Negotiation under this Policy that has failed to identify a successful supplier and it is not reasonable or desirable that a further attempt to purchase the goods and services be made using a method other than Direct Negotiation.
5. The required goods and services with a value of more than \$25,000 are supplied by a particular supplier having special knowledge, skills, expertise or experience.

6. Only one (1) bidder has replied to a Request for a Bid.

In all cases of negotiation, there shall be no sharing of information about one bidder's information with another bidder.

SECTION 14

EXCLUSION OF BIDDERS IN LITIGATION

1. Council may, in its discretion, reject a bid submitted by a bidder if the bidder, or any officer or director of the bidder is or has been engaged, either directly, or indirectly through another corporation, in a legal action against the Municipality, its elected or appointed officers and employees in relation to:

- Any contracts or services; or
- Any matter arising from the Municipality's exercise of its powers, duties or functions.

2. In determining whether or not to reject a bid under this clause, the Municipality shall consider whether the litigation is likely to affect the bidder's ability to work with the Municipality, its consultants and representatives, and whether the Municipality's experience with the bidder indicates that the Municipality is likely to incur increased staff and legal costs in the administration of the contract if it is awarded to the bidder.

SECTION 15

EXCLUSION OF BIDDERS DUE TO POOR PERFORMANCE:

1. Directors, or the Purchasing Officer as applicable, shall document evidence, and advise Council, in writing where the performance of a supplier has been unsatisfactory in terms of failure to meet contract specifications, terms and conditions, for Health and Safety violations or poor performance.

2. Council may, in consultation with the solicitor to the Municipality if deemed necessary, prohibit an unsatisfactory supplier from bidding for up to three (3) years.

SECTION 16

CO-OPERATIVE PURCHASING

1. The Municipality may participate with other government agencies or public authorities in co-operative purchasing when it is in the best interest of the Municipality.

2. The decision to participate in co-operative purchasing will be made by the

Director in concurrence with the Treasurer.

3. The policies of the government agency or public authority calling the co-operative bid are to be the accepted policies for the bid. The Municipality will not be held responsible for any policies regarding cooperative purchasing unless the policies used are its own.

SECTION 17

UNSOLICITED QUOTATIONS, TENDERS OR PROPOSALS

1. Unsolicited quotations, tenders or proposals may not be considered.
2. If it is determined that there is a legitimate need for the goods or services offered by way of an unsolicited offer, then the purchasing process shall be conducted in accordance with this Policy.

SECTION 18

BID SECURITY REQUIREMENTS

The following requirements are minimum security requirements, to be provided by bidders, at the bidder's expense, that are (1) minimum mandatory requirements for construction project bids over \$100,000 and can be increased at the discretion of the Director or Treasurer; and (2) minimum mandatory requirements for bids, other than construction project bids, that may be required at the discretion of the Director.

18.1 Insurance Requirements

1. Comprehensive General Liability Insurance on an occurrence basis for an amount not less than five million (\$5,000,000) dollars and shall include the Municipality as additional insured with respect to the bidders operations, acts, and omissions relating to its obligations under the contract, and such policy shall include non-owned automobile liability, personal injury, broad form property damage, contractual liability, owners' and contractors' protective, products and completed operations, contingent employers liability, cross liability and severability of interest clauses.
2. Automobile liability insurance for an amount of not less than two million (\$2,000,000) dollars on forms meeting statutory requirements covering all vehicles used in any manner in connection with the performance of the contract.
3. The policies shown above shall not be cancelled or permitted to lapse unless the insurer notifies the Municipality in writing at least thirty (30) days prior to the effective date of cancellation of the policy.
4. The Municipality reserves the right to request such higher limits of

insurance or other types of policies appropriate to the work as the Municipality may reasonably require.

5. The successful bidder shall not commence work until such time as the required evidence of insurance has been filed with and approved by the Municipality. The successful bidder shall further provide that evidence of the continuance of said insurance if filed at each policy renewal date for the duration of the contract.

6. The successful bidder shall indemnify and hold the Municipality harmless from and against any liability, loss, claims, demands, costs and expenses, including legal fees occasioned wholly or in part by any acts or omissions either in negligence or nuisance whether willful or otherwise by the successful bidder, its agents, officers, employees or other persons for whom the successful bidder is legally responsible.

18.2 Workplace Safety and Insurance Board (WSIB) Requirements

1. The successful bidder shall furnish a WSIB Clearance Certificate indicating their WSIB firm number, account number and that their account is in good standing. This form shall be furnished prior to commencement of work. The bidder further agrees to maintain their WSIB account in good standing through the contract period.

2. The Municipality may require the successful bidder to produce a WSIB Clearance Certificate from time to time during the contract on request and/or prior to final payment as deemed necessary by the Municipality.

3. If the successful bidder is a self-employed individual, partner or executive officer who does not pay WSIB premiums and is recognized by WSIB as an 'independent operator' a letter from WSIB acknowledging independent contractor status and confirming that WSIB cover is not required shall be provided to the Municipality prior to commencement of work.

18.3 Bid Deposit

For capital works projects over \$100,000 or as otherwise required by Directors, a minimum 10% of the value of the bid price shall be submitted with a bid in the form of a Bid Bond, Irrevocable Letter of Credit, Certified Cheque, Bank Draft and in Canadian Currency. No interest will be paid by the Municipality on bid deposits.

18.4 Letter of Agreement to Bond/Letter of Guarantee

An original Letter of Agreement from a bonding agency or Letter of Guarantee from a financial institution licensed to operate in the Province of Ontario shall be included with the bid confirming that if the bidder is successful the necessary

guarantee will be issued as required in Section 18.5 below. Letters of Agreement or Guarantee submitted must bear an original signature of the issuer and the bidder.

18.5 Executed Bond

1. The successful bidder will be required to submit to the Municipality a Performance Bond guaranteeing the full and faithful performance of the work, in a minimum amount of 50% of the bidder's price for projects over \$100,000.
2. The successful bidder shall further be required to submit to the Municipality a Labour and Material Payment Bond in a minimum amount of 50% of the bidder's price for projects over \$100,000.
3. The bonds noted in Sections 18.5.1 and 18.5.2 of this Policy shall be those issued by a Bonding Agency licensed to operate in the Province of Ontario - **OR** - an Irrevocable Letter of Credit from a recognized financial institution in a minimum amount of 50% of the bidder's price in a form acceptable to the Treasurer.
4. The successful bidder shall not commence work until such time as the requested Bond/Letter of Credit has been received and approved by the Treasurer.
5. The Irrevocable Letter of Credit or Bond shall act as guarantee that the successful bidder will perform the work as specified in the bid. If the successful bidder expressly or by implication refuses to recognize the contract in any way, the Municipality may terminate the contract immediately upon written notice and immediately draw upon the Irrevocable Letter of Credit or Bond as liquidated damages. Notwithstanding the above, the Municipality shall retain any other right it may have in law to claim for any and all damages which it may suffer as a result of a bidder's breach of the provisions set forth in the contract.

18.6 Ministry of Labour-Notice of Project Requirements

The contractor must provide a Notice of Project (NOP) to the Ministry of Labour (MOL) prior to starting certain projects, example bridges that meet the standards set out in Section 6(1) of the *Regulation for Construction Projects 0. Reg. 213/91*, and post and do additional notification requirements as required by MOL. Proof of this action taken shall be provided to the Municipality of Strathroy-Caradoc prior to commencement of the project.

SECTION 19

CREDIT CARD PROGRAM

The purpose of the Credit Card Program is to establish a more efficient and cost effective method of procuring and paying for small value goods and services

purchased in accordance with this policy, as well as travel expenses, registration and other corporate-related expenses up to the monthly maximum credit limit assigned to each card by the Treasurer.

Credit Cards shall be obtained for the Chief Administrative Officer, Directors and other staff ("Cardholders") by the Treasurer as he/she deems appropriate. Cardholders shall use the Credit Card for purchases in accordance with the provisions of this policy.

The Treasurer shall determine and have assigned to each card allocated to a Cardholder the credit limits as follows:

1. the maximum authorization limit for a purchase; and
2. the maximum amount of purchases that can be charged to the card during a one-month cycle.

The credit card shall not be used to purchase or pay for personal purchases or for cash advances.

When using credit cards, staff shall retain all receipts to confirm the entries on the credit card statement and to claim any tax rebates available. Any receipts shall be promptly given to the Purchasing Officer and are to be attached to the credit card statement when payment is made. Receipts include charge slips or cash receipts. For subscriptions, a copy of the renewal notice or initial subscription request is a receipt. If a receipt is lost, cardholders shall attempt to get a copy from the supplier. If it is impossible to get a copy, then the Cardholder is required to create one detailing the information required on a receipt that will be considered the authorized proof of purchase and have it signed by his/her supervisor.

All receipts shall include the following information:

- itemized description of goods or services purchased
- Supplier name
- Transaction date
- Transaction total
- GST/HST amount
- GST/HST Registration Number

The above information is required on the receipts to obtain any GST/HST credits and for audit purposes.

Any issues regarding the credit, such as lost card or inaccurate charge to card, shall be settled by the Treasurer with the Credit Card Company or supplier as applicable.

All credit card statements must be approved and submitted to the Purchasing Officer for payment in sufficient time that the payment can be processed and received by the supplier by the due date.

SECTION 20

DISPOSAL OF SURPLUS GOODS

The following procedures apply to the disposal of surplus goods, furniture, vehicles, etc. owned by the Municipality by sale, trade-in, auction, alternative use, gift or destruction. Department Directors shall review their department's assets at least annually to determine their surplus assets, and:

1. An itemized list of assets no longer needed by his/her department shall be provided to the Purchasing Officer.
2. The Purchasing Officer will circulate the list and offer the items to the other departments for their use.
3. In the event that any such goods are no longer needed for municipal purposes arrangements for disposal shall be made by the Treasurer
4. Any vehicles deemed surplus shall be used as trade-ins for replacements or shall be sold by auction or other public method by the Treasurer and the disposal shall be arranged by the Treasurer.
5. Any items that have an estimated value greater than \$250, except vehicles as noted above, shall be offered to the public on Gov Deals Website The highest bidder shall be offered the surplus good(s) and shall pay the bid amount to the Treasurer.
6. Any monies received from the sale of a surplus good shall be allocated to the appropriate general ledger account by the Treasurer, except rolling stock that will be allocated to the Fleet Reserve.
7. If a public sale is unsuccessful then disposal shall occur by transportation to the appropriate disposal facility to be arranged by the Treasurer.

SECTION 21

DEALING WITH COMPLAINTS

The following procedure shall apply when dealing with complaints about purchasing matters:

1. A verbal or written complaint shall first be handled by the Director as applicable and he/she shall attempt to resolve the complaint.

2. If the complaint is not resolved to the satisfaction of the complainant, a written complaint shall be received by the CAO. The CAO shall meet with the applicable Director to review the concerns addressed by the complainant and they shall then meet with the complainant to discuss their findings. If the complaint is determined to be valid the CAO will prepare a report to Council for its consideration explaining the details of the complaint, including a recommendation to resolve the issue, and Council's decision is final.
3. Attempts will be made to resolve all complaints with within thirty (30) days of receipt of the complaint.

SECTION 22

ACCESSIBILITY

When procuring goods, services and facilities, the Municipality of Strathroy-Caradoc (Municipality) will comply with the requirements of the Ontario Human Rights Code, Ontarians with Disabilities Act, 2001, the Accessibility for Ontarians with Disabilities Act, 2005, and its associated standards enacted through regulation. The Municipality will integrate appropriate accessibility design, criteria and features into the purchasing process.

Where it is not practicable to incorporate accessibility design, criteria and features, the Municipality will prepare an explanation as to why accessibility is not included, and provide this information to the public upon request.

In accordance with Section 6 of Ontario Regulation 429/07 (Accessible Standards for Customer Service) and Section 7 of Ontario Regulation 191/11 (Integrated Accessibility Standards Regulation), the contractor is responsible to ensure that all of its employees and volunteers are adequately trained. The Municipality may request training logs from contractors.

The Guide to Accessibility Requirements for purchasing goods, services and facilities for Strathroy-Caradoc is attached as Schedule "D".

Where a third party is retained for services, the contractor shall ensure that any information, products, deliverables and/or communications (as defined in the Integrated Regulation) produced pursuant to the Contract shall be in conformity with a minimum World Wide Web Consortium Web Content Accessibility Guidelines (WCAG) 2.0 Level AA and shall be provided in accessible Word, Excel, PowerPoint, PDF, etc.

Successful tenderers and bidders who will be supplying a service to the Municipality shall, before proceeding, sign the Accessibility Regulations for

Contracted Services, a copy of which is attached as Schedule "E".

Any changes to the Accessibility documents can be changed by the Treasurer without amendment to this Policy provided the amendment satisfy the intention of the legislation.

SECTION 23

EMERGENCY PURCHASES

As the result of an emergency the following actions are authorized:

1. During the emergency: (1) the CAO or requesting Department Director shall approve the purchase of goods and/or services deemed necessary to remedy the emergency; (2) the purchase shall take place by the most expedient and economical means given the relevant circumstances; (3) the Treasurer shall be responsible for tracking purchases during emergencies; and (4) the Purchasing Officer will provide assistance when requested to expedite any purchasing necessary to deal with the emergency.
2. As soon as possible after the emergency, where the purchases would normally be subject to a competitive process a report shall be prepared by the Treasurer explaining the action taken and reasons therefore and an itemized list of purchases and a total of the costs incurred and the Report shall be submitted to Council.

SECTION 24

CAPITAL FACILITIES FINANCE LEASING POLICY AND PROCEDURE

24.1 DEFINITIONS:

"Lease" is an Agreement allowing one party, the Lessee (the Municipality of Strathroy-Caradoc) to use the assets of another party, the lessor, for a stated period of time.

"Financing Lease" is a lease allowing for the provision of municipal capital facilities if the lease may or will require payment by the municipality beyond the term for which the Council was elected.

"Municipal Capital Facilities" include land, as defined in the Assessment Act, works, equipment, machinery, buildings and related systems and infrastructures.

"Material Impact" means costs or risks that significantly affect, or would reasonably be expected to have significant effect, on the debt and financial obligation limit prescribed by legislation and regulation.

24.2 POLICY AND PROCEDURE:

It is not the practice of the Municipality to enter into a Financing Lease Agreement for capital infrastructure, works or expenditures; however, the Council may wish to enter into an Agreement under Section 110 (1) of the Municipal Act, 2001, and applicable regulations, for the provision of municipal capital facilities.

24.2.1 Where leasing is required to acquire municipal capital facilities any or all of the following conditions shall apply as applicable:

- a) the municipal capital facility cannot be purchased;
- b) the lease arrangement does not require down payments, provides financially attractive interest rates, and/or financially attractive annual payments;
- c) the risk of obsolescence on the leased asset rests with the lessor;
- d) the leased asset is required for an emergency;
- e) the leased asset has a high purchase value and is not required on an ongoing basis; and
- f) leasing arrangements have been approved in accordance with this Policy.

24.2.2 Finance Leasing to acquire municipal facilities which may or will require payment by the Municipality beyond the term for which Council is elected and will result in a material impact requires the following:

- a) The Treasurer will prepare a report, in conjunction with the applicable Department Director, in accordance with any regulations, assessing the costs and risks associated with lease including the following if applicable:
 - i) comparison of costs and risks with other forms of financing;
 - ii) statement of effective rates, and possible rate variances and calculations;
 - iii) statement and recommendations regarding contingent payments that might be material;
 - iv) summary of assumptions regarding rate variances or contingent payments;
- b) obtain legal and financial advice, independent of the Treasurer;
- c) a bylaw authorizing the financing lease; and
- d) the lease has a schedule of all fixed amounts of payments, if any, required under the lease and that may be required under any possible extensions or renewals of the lease.

24.3 LEASING TO ACQUIRE MUNICIPAL CAPITAL FACILITIES:

- a) That may or will require payment by the Municipality beyond the term for which Council was elected, but will not result in a material impact, or
- b) that will not require payment by the Municipality beyond the term for which Council was elected, but will result in a material impact, or

c) that will not require payment by the Municipality beyond the term for which Council was elected, and will not result in a material impact, are authorized by this policy.

Any lease with annual payments of \$50,000 or more regardless of the term of the lease require approval of Council unless Council has delegated otherwise .

Department Directors shall apply the principle, limits and approval process as contained in the Municipality's purchasing and procurement policy, as practicably as possible.

24.4 ANNUAL REPORT OF THE TREASURER

Once each fiscal year the Treasurer shall provide a report to Council listing all Financing Leases whether they have a material impact or not. Such report will include:

- a) value of leases as a proportion of long term debt;
- b) an opinion of the Treasurer on adherence to the Municipality's policy.

SECTION 25

POLICY REVIEW

The Purchasing Policy shall be reviewed by the Treasurer, or designate, at least once per term of Council or more frequently, if deemed necessary by the Treasurer

SECTION 26

POLICY EFFECTIVE DATE

This Purchasing Policy is effective on the date it is approved by bylaw of Council.

SECTION 27

REPEAL

This Purchasing Policy repeals previous Purchasing and Procurement Policies approved by the Council of the Municipality of Strathroy-Caradoc.

Schedule "A" to Purchasing Policy

SUMMARY OF PURCHASING METHODS

This Summary is a quick reference guide only and reference shall be made to the applicable section of the Policy for details.

Dollar Value	Purchase method	Approval Required	Purchase Executed By
< \$10,000	3 Informal Quotes	Director	Purchasing Officer, Director or Designate
\$10,000 - \$25,000	3 Formal Quotations	Director subject to conditions in sec. 6.2.13	Director , or designate, Purchasing Officer, Treasurer
\$25,001 - \$100,000	Tender Process	Director subject to conditions in sec. 6.2.13	Director , or designate, Purchasing Officer, Treasurer
>\$100,001	Tender Process	Council	Director , or designate, Purchasing Officer, Treasurer

Other:

Requests for Proposals can be used when it is not practical to prepare precise specifications, or where "alternatives" to detailed specifications will be considered, which may be subject to further negotiation. See Section 6.4 of this Policy.

Expressions of Interest Requests and/or Requests for Pre-qualification may be used to determine bidders interested in fulfilling a contract and to evaluate such bidders based on such criteria as reference checks and past performance in order to produce a short list of acceptable pre-qualified potential vendors. See Section 6.6 of this Policy.

Schedule "B" to Purchasing Policy

GOODS AND SERVICES EXEMPT FROM PROVISIONS OF THE PURCHASING POLICY

1. Petty Cash Items

2. Training and Education - Staff and Council

- a) Conferences
- b) Courses
- c) Conventions
- d) Memberships
- e) Seminars
- f) Periodicals
- g) Magazines
- h) Training
- i) Development
- j) Workshops
- k) Subscriptions

3. Reimbursable Expenses - receipts must be submitted.

- a) Meal allowances
- b) Travel and hotel accommodation
- c) Mileage
- d) Parking expenses
- e) Reimbursable wages
- f) Other related expenses

4. General Expenses

- a) Payroll deduction remittances
- b) Licenses (vehicles, elevators, radios, etc.)
- c) Debenture payments
- d) Grants to agencies
- e) Legal and insurance settlements
- f) Legal fees and other professional services related to a legal matter
- g) Tax remittances
- h) Charges to/from other Government or Crown Corporations
- i) Freight charges
- j) Other related expenses

5. Utilities

- a) Postage
- b) Water and sewer charges
- c) Hydro charges
- d) Internet connectivity charges
- e) Cable television charges

- f) Telephone charges
- g) Natural gas/propane charges

6. Advertising

- a) Classified advertising (such as help wanted, sales, etc.)
- b) Display advertising (such as events notices)
- c) Public tender advertising

7. Purchase of Real Estate - including any related costs

8. Sole Source Procurement defined as follows:

- a) Purchases to ensure compatibility with existing products, security, to protect exclusive rights such as copyrights, patents or exclusive licenses, or for the maintenance and repair of specialized equipment that must be carried out by the manufacturer or its representative.
- b) Where the carrying out of work by a contractor other than the contractor who did the original work will nullify the guarantees held.
- c) Work that involves the construction or renovation of rental buildings or parts of rental buildings when the work is being carried out by the lessor of the building.
- d) Purchases of goods already the subject of a lease-purchase agreement where payments are partially or totally credited to the purchase.
- e) In the absence of tenders in response to a call for tenders made in accordance with the Purchasing Policy.
- f) Requests for Formal Quotations, Tenders or Proposals when there is only one (1) known provider of specialized goods or services as approved by the CAO.

9. Any payments required to be made by the Municipality under statutory authority.

10. Emergencies as defined in the Emergency Management and Civil Protection Act, RSO 1990, c. E9 as amended.

11. Any other minor goods or services deemed reasonable by the Treasurer

12. Any purchase of goods or services specifically authorized by resolution of Council to be exempt from this purchasing policy.

Schedule "C" to Purchasing Policy BID IRREGULARITIES SUMMARY

ITEM	IRREGULARITY	RESPONSE
1	Late Bids	Automatic rejection; not read publicly and returned unopened to bidder with covering letter explaining why it was returned; if no return address is on envelope it shall be opened, return address obtained and returned with covering letter stating why it was returned and why it was not returned unopened
2	Unsealed envelopes, if bid is required to be sealed	Automatic rejection; not read publicly and returned to bidder
3	No bid security or agreement to bond when requested	Automatic rejection
4	Deposit cheque not submitted when requested	Automatic rejection
5	Cheque submitted but not certified	2 business days following bid opening to rectify
6	Amount on deposit cheque incorrect	2 business days following bid opening to rectify
7	All required sections of bid documents not completed	Automatic rejection unless in the opinion of the Director in conjunction with the Chief Administrative Officer the incomplete nature is minor and does not affect the total price
8	Failure to execute Agreement to Bond or Bonding Company corporate seal or signature missing from Agreement to Bond	Automatic rejection
9	Failure to execute Bid Bond by bidder and Bonding Company	Automatic rejection
10	Failure to provide a letter of agreement to bond where required	Automatic rejection
11	Bids not completed in black or blue ink, typewritten or automated printers	Automatic rejection
12	Incomplete, illegible or obscure bids	Automatic rejection
13	Bids that contain additions not called for	Automatic rejection

14	Failure to attend mandatory site visit when requested	Automatic rejection
15	Bids received on documents other than those provided, or requested, in the Tender, if applicable	Automatic rejection
16	Pricing or signature pages missing	Automatic rejection
17	Part bids (all items not bid)	Acceptable unless a complete bid has been specified in the request.
18	Documents in which all necessary addenda have not been acknowledged	Automatic rejection
19	Bids received in envelopes other than the tender envelopes supplied or improper label used	Acceptable if officially received on time and the project for the bid can be properly identified without opening it
20	Failure to insert the bidder's business name in the spaces provided in the form of tender	Automatic rejection
21	Conditions placed by bidder on the Total Contract Price	Automatic rejection
22	Qualified bids (bids qualified or restricted by an attached statement)	Automatic rejection, unless in the opinion of the Director and the Chief Administrative Officer the qualification or restriction is not significant and does not affect the total price.
23	Corporate Seal or signature missing in the bid.	2 business days to rectify
24	Corporate Seal and signature missing in the bid.	Automatic rejection
25	Bids containing minor obvious clerical errors	2 business days to correct and initial errors
26	Bids containing minor mathematical errors	2 business days to correct and initial errors. The Municipality reserves the right to waive initialing and accept bid.
27	Un-initialed changes to the request documents that are minor (e.g. the bidder's address is amended by overwriting but not initialed)	2 business days to correct and initial errors. The Municipality reserves the right to waive initialing and accept bid
28	Unit prices in the schedule of prices have been changed but not initialed	2 business days to correct and initial errors. The Municipality reserves the right to waive initialing and accept bid

29	Other mathematical errors which are not consistent with the unit prices	2 business days to initial corrections. Unit prices will govern.
30	Pages requiring completion of information by bidder is missing	Automatic rejection
31	Any other irregularity	The above list of irregularities should not be Considered all-inclusive. The Director in conjunction with the Treasurer Chief Administrative Officer shall review any irregularity not listed above and, acting in consensus, shall have authority to: (1) determine whether the irregularity is minor or major; (2) waive a minor irregularity or grant two business days for such irregularity to be initialed; (3) reject the bid if they agree the irregularity is major; or (4) refer the irregularity to Council for decision.

THE CORPORATION OF THE MUNICIPALITY OF STRATHROY-CARADOC ACCESSIBILITY REGULATIONS FOR CONTRACTED SERVICES

In accordance with the Ontario Regulation 429/07, Accessibility Standards for Customer Service and Ontario Regulation 191/11, the Integrated Accessibility Standards Regulation, the Municipality of Strathroy-Caradoc is required to train all third parties or persons who provide goods, services or facilities on behalf of the organization.

Contracted employees, third party employees, agents and others who deal with the public on behalf of the Municipality of Strathroy-Caradoc must meet the requirements of the above-noted Regulations with regard to training.

Training for the aforementioned regulations can be accessed online at the following website addresses:

- Serve-Ability: Transforming Ontario's Customer Service <http://www.mcass.gov.on.ca/en/serve-ability/index.aspx>
- Access Forward: Training for an Accessible Ontario – www.accessforward.ca
- Ontario Human Rights Code – <http://www.ohrc.on.ca/en/learning/working-together-ontario-human-rights-code-and-accessibility-ontarians-disabilities-act>

Contracted services suppliers are to ensure that training records are maintained, including dates when training is provided, the number of personnel who received training and individual training records. The suppliers are to ensure that this information is available to the Municipality of Strathroy-Caradoc any time during the term of the Contract.

I acknowledge the aforementioned accessibility regulations and that my company staff and any subcontractors have received the above training.

Company name:

Authorized official:

Print Name

Title

Signature:

Date: